



First Title Core Topics Recording Package

2024 | 3 hours | 3 CPD points

Introduction: First Title	
Practical Legal Ethics	
	<p>Engaging a translator or interpreter for your client – best practice and potential pitfalls</p> <p>In 2021, 22.3% of Australians spoke a language other than English at home, and this figure is only expected to increase in the future. As a legal practitioner, it is highly likely that you will encounter clients with limited English proficiency at some point in your career.</p> <p>This presentation will give you insight into the crucial role translators and interpreters play in facilitating access to justice for culturally and linguistically diverse people. You will learn about best practice for working with translators and interpreters, as well as strategies for managing potential risks that can arise.</p> <p>Presenter: Carl Gene Fordham, NAATI Certified Translator (Chinese into English) and Interpreter (Mandarin/English)</p>
Practice Management & Business Skills	
	<p>Find the hole in your armour – minimum cybersecurity standards for law firms</p> <p>There is no universal minimum cyber standard for legal practices, but there is a patchwork of requirements from insurers, network operators (such as PEXA and Sympli) and banks. Failure to observe these can lead to direct liability and loss of insurance.</p> <p>Join David for an overview of these requirements, the latest AI enabled cyber fraud and how to protect your firm and your clients from it.</p> <p>Presenter: David Bowles, Special Counsel, QLS Ethics and Practice Centre, Queensland Law Society, Ethics</p>
Professional Skills	
	<p>Common hurdles to effective commercial and legal negotiation</p> <p>Negotiation is the most common dispute resolution process used by lawyers in their day-to-day practice. Despite this, it is not consistently taught in law schools, with the subject often delivered as an elective subject, or as an 'add-on' to other mandatory subject areas. As a result, skill levels of negotiator lawyers can be variable.</p> <p>This practitioner-focused session will help you develop your negotiation skills so you can better resolve matters for your clients every day. It will:</p> <ul style="list-style-type: none"> • Identify standard hurdles in the negotiation process • Illustrate at least 25 predictable scenarios and options for advancement • Provide a list of standard comments that can be utilised to manage sub-optimal negotiations • Examine current legal cases with real-life examples of lessons learned <p>Presenter: Patrick Cavanagh, Owner, Negotiation and Mediation Services Ltd</p>

Core Package Partner





Presenters

David Bowles

Special Counsel, QLS Ethics and Practice Centre, Queensland Law Society



David was admitted as a solicitor in 1996 and was in private practice from that time until joining Queensland Law Society's QLS Ethics and Practice Centre in November 2012.

David's experience, initially as an employee and then as a sole practitioner includes crime, property, litigation and estate planning. As an ethics solicitor he is responsible for providing continuing legal education and ethical guidance to members.

He holds postgraduate certificates in Cybersecurity from Harvard University Extension School, in Project Management from the University of Adelaide EdX program and is a director of the Australasian Computer Law Institute.

Patrick Cavanagh

Owner, Negotiation and Mediation Services Ltd



Patrick has 35 years' experience in the education and practice of negotiation and mediation. He has undertaken contracts for The Australian Commercial Disputes Centre, Bond University, the Bar Association of Queensland, University of Queensland Law School, World Bank, and USAID in diverse on and offshore jurisdictions.

Patrick is currently undertaking the USAID implementation of mandatory court annexed mediation programmes and ADR development in Sri Lanka.

Carl Gene Fordham

NAATI Certified Translator (Chinese into English) and Interpreter (Mandarin/English)



Carl Gene Fordham is a Chinese translator and Mandarin interpreter based in Brisbane who helps Mandarin-speaking people access justice by interpreting for them in courts and tribunals and translating their evidence.

He teaches translation and interpreting part-time at the University of Queensland and serves on the National Council of the Australian Institute of Interpreters & Translators (AUSIT).